

THE NEXT LEVEL
PROPERTY MANAGEMENT

California's 2009 Major Commercial Property Management Firms

NON-RESIDENTIAL PROPERTY MANAGEMENT FIRMS RANKED BY SQUARE FOOTAGE MANAGED AS OF JAN. 1, 2009, THEN JAN. 1, 2008.

*TIES PUBLISHED ALPHABETICALLY.

COMPANY (RANK FROM LAST YEAR, IF PARTICIPATED)

ADDRESS

WEB SITE

TOTAL SQ. FT. MANAGED STATEWIDE IN MILLIONS

Jan. 1, 2009

Jan. 1, 2008

Jan. 1, 2007

VALUE OF PROPERTY MANAGED STATEWIDE

Jan. 1, 2009

Jan. 1, 2008

Jan. 1, 2007

VALUE OF CA PROPERTY TYPE BY SQ. FT.

Retail

Office

Industrial

OF SITES MANAGED

SD

OC

IE

LA

Sil Vly

SF Bay Area

Sac

Other

OF SITES MANAGED STATEWIDE

MANAGERS/EMPLOYEES

YEAR ESTABLISHED IN CA

CA CONTACT TITLE

PHONE

E-MAIL

CA PRINCIPAL TITLE

RANK	COMPANY	TOTAL SQ. FT. MANAGED STATEWIDE IN MILLIONS			VALUE OF CA PROPERTY TYPE BY SQ. FT.		# OF SITES MANAGED			YEAR ESTABLISHED IN CA	CA CONTACT TITLE PHONE E-MAIL	CA PRINCIPAL TITLE		
		Jan. 1, 2009	Jan. 1, 2008	Jan. 1, 2007	Jan. 1, 2009	Jan. 1, 2008	Jan. 1, 2007	SD	Sil Vly				SF Bay Area	
1	CB Richard Ellis (1) 3501 Jamboree Road, Ste. 100 Newport Beach, CA 92660 www.cbre.com	135.8	151.4	145.0	NA	NA	NA	224	0	997	230	1906	Barry A. Katz Senior Managing Director (949) 725-8500 barry.katz@cbre.com	NA
2	Cushman & Wakefield of California Inc. (2) 601 S. Figueroa St., 47th Fl. Los Angeles, CA 90017 www.cushwake.com	55.6	62.3	42.3	NA	NA	NA	88	15	266	84	1967	Mary Marx Managing Director (213) 955-5187 mary.marx@cushwake.com	NA
3	Colliers International (3) 1610 Arden Way, Ste. 242 Sacramento, CA 95815 www.colliers.com	32.5	30.3	22.3	NA	NA	NA	20	20	215	40	1998	Roger Bilstad Senior Vice President (916) 648-2000 roger.bilstad@colliers.com	Roger Bilstad Senior Vice President
4	PM Realty Group (4) 18201 Von Karman Ave., Ste. 500 Irvine, CA 92612 www.pmrg.com	24.2	23.5	25.0	\$6.2B	\$6.1B	\$6.4B	1.7M	NA	NA	61	1977	Jim Proehl Executive VP/Managing Dir. (949) 794-1700 jproehl@pmrg.com	Jim Proehl Executive Vice President Managing Director
5	Charles Dunn Real Estate Services (5) 800 West 6th St., Ste. 600 Los Angeles, CA 90017 www.charlesdunn.com	21.3	21.1	21.9	\$3.6B	\$4.0B	\$3.4B	6.1M	1.6M	NA	34	1921	Patrick Conn President (213) 683-0500 patrickconn@charlesdunn.com	Walter J. Conn Chairman/Chief Executive Officer
6	IDS Real Estate Group (6) 515 S. Figueroa St., 16th Floor Los Angeles, CA 90071 www.idsrealestategroup.com	20.0	22.0	23.0	\$1.8B	\$2.2B	\$2.5B	994,317	3.3M	8	28	1986	Mickey Siam Chief Operating Officer (213) 362-9300 mcsiam@idsrealestate.com	M. M. Siam, D.G. Mgrublian Chief Executive Officers
7	Macerich 401 Wilshire Blvd., Ste. 700 Santa Monica, CA 90401 www.macerich.com	17.5	17.9	17.8	NA	NA	NA	17.4M	NA	0	21	1976	Connie Cook Sr. Manager, Public Relations (602) 953-6562 connie.cook@macerich.com	Arthur M. Coppola Chairman/CEO
8	LBA Realty 17901 Von Karman Ave., Ste. 950 Irvine, CA 92614 www.lbarealty.com	16.7	15.9	NA	NA	NA	NA	NA	NA	26	13	1991	Melanie Colbert Senior VP, Operations (949) 955-9345 mcolbert@lbarealty.com	Perry Schonfeld Principal
9	Sares-Regis Group (8) 18802 Bardeen Ave. Irvine, CA 92612 www.sares-regis.com	15.0	15.4	14.8	\$825M	\$1.1B	\$1.0B	NA	NA	5	7	1993	Zoe Solsby (949) 809-2400 zsolsby@sares-regis.com	John S. Hagestad Geoffrey L. Stack William Thormahlen Managing Directors
10	Legacy Partners Commercial (9) 4000 E. Third Ave., Ste. 600 Foster City, CA 94404 www.legacypartners.com	13.4	13.8	11.3	NA	NA	NA	320,441	9.8M	2	35	1968	Lisa Morrissey Vice President, Marketing (650) 571-2200 lmorris@legacypartners.com	Debra Smith Executive Vice President Jeff Byrd Senior Vice President
11	Tiarna Real Estate Services Inc. (10) 2603 Main St., Ste. 210 Irvine, CA 92614 www.tiarna.com	13.2	12.5	13.1	\$1.7B	\$1.6B	\$1.6B	1.2M	NA	15	29	2000	R. Scott Alleborn Executive Vice President (949) 833-8334 salleborn@tiarna.com	Thomas A. McAndrews President/Chief Executive Officer
12	Transwestern (11) 330 N. Brand Blvd., Ste. 660 Glendale, CA 91203 www.transwestern.net	11.8	10.4	12.2	\$2.4B	\$2.6B	\$2.8B	822,180	NA	11	29	1994	Dave Rock Managing Sr. Vice President (818) 500-9444 dave.rock@transwestern.net	George Garfield President, Western Region
13	Coreland Cos. (12) 17542 E. 17th St., Ste. 420 Tustin, CA 92780 www.coreland.com	11.0	11.0	NA	NA	NA	NA	NA	NA	2	10	1989	Chris Hite President (714) 573-7780 chite@coreland.com	Chris Hite President
14	Spectrum Property Management 8799 Balboa Ave., Ste. 260 San Diego, CA 92123 www.spectrummgt.com	10.9	6.9	6.5	NA	NA	NA	491,053	0	68	6	1988	Colleen Nemeth President (858) 569-8799 cnemeth@spectrummgt.com	Colleen Nemeth President
15	PacificWest Asset Management Corp. 3191-D Airport Loop Costa Mesa, CA 92626 www.pacificwest.com	9.9	9.8	9.5	\$2.9B	\$2.9B	\$2.8B	2.8M	NA	13	11	1991	Bill Lekas Vice President (714) 443-7300 blekas@pacificwest.com	Christopher G. Louis President
16	Morlin Asset Management LP (13) 444 S. Flower St., Ste. 500 Los Angeles, CA 90071 www.morlinmgt.com	9.4	9.9	9.9	\$1.4B	\$1.5B	\$1.2B	491,660	NA	0	21	1984	Jock Ebner President (213) 622-4442, ext. 201 j.ebner@morlinmgt.com	Jock Ebner President
17	Meissner Jacquet Investment Mgmt. Svcs. (14) 5330 Carroll Canyon Road San Diego, CA 92121 www.meissnerjacquet.com	8.7	8.3	7.9	\$2.2B	\$2.5B	\$2.6B	2.6M	NA	97	16	1992	Jerry Jacquet Principal (858) 373-1130 jerryj@meissnerjacquet.com	Jerry Jacquet Principal

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RANK	COMPANY (RANK FROM LAST YEAR, IF PARTICIPATED) ADDRESS WEB SITE	TOTAL SQ. FT. MANAGED STATEWIDE IN MILLIONS	VALUE OF PROPERTY MANAGED STATEWIDE	VALUE OF CA PROPERTY TYPE BY SQ. FT.	# OF SITES MANAGED			# OF SITES MANAGED STATEWIDE	MANAGERS/EMPLOYEES	YEAR ESTABLISHED IN CA	CA CONTACT	CA PRINCIPAL TITLE
		Jan. 1, 2009	Jan. 1, 2008	Retail Office Industrial	Multifamily Institutional Other	SD OC IE LA	Sil Vly SF Bay Area Sac Other				TITLE PHONE E-MAIL	
18	RiverRock Real Estate Group (15) 3 MacArthur Place, Ste. 820 Santa Ana, CA 92707 www.riverrockreg.com	9.7 7.8 7.2	NA NA NA	3.4M 3.2M 3.1M	NA NA NA	1 17 30 18	13 10 3 7	99 33	12	2003	John Combs Principal (714) 689-1444 jcombs@riverrockreg.com	John Combs Principal
19	Centers Business Management 1517 S. Sepulveda Blvd. Los Angeles, CA 90035 www.cbm1.com	5.7 5.6 5.2	NA NA NA	5.7M NA NA	NA NA NA	NA NA NA NA	NA NA NA NA	250 24	10	NA	Rick Rivera President (310) 575-1517, ext. 201 rickr@cbm1.com	Rick Rivera President
20*	NewMark Merrill Cos. LLC (17) 5850 Canoga Ave., Ste. 650 Woodland Hills, CA 91367 www.newmarkmerrill.com	5.4 5.8 4.9	\$919M \$938M \$818M	5M NA NA	NA NA NA	13 5 0 19	4 0 0 0	41 61	11	1997	Sandra Kist Chief Financial Officer (760) 630-4542 skist@newmarkmerrill.com	Sandra Sigal Chief Executive Officer
20*	The Heger Co. 5657 E. Washington Blvd. Los Angeles, CA 90040 www.thc-us.com	5.4 5.2 5.1	NA NA NA	NA NA 5.4	NA NA NA	0 0 0 82	0 0 0 0	82 5	2	1955	Robert G. Thornburgh President (323) 727-1144 rt@thc-us.com	Robert G. Thornburgh President
21	Burke Real Estate Group 260 E. Baker St., Ste. 100 Costa Mesa, CA 92628 www.burkegroup.net	3.8 3.5 2.9	NA NA NA	75,200 564,000 2.9M	NA 185,000 NA	2 48 1 3	0 0 0 0	54 8	3	1982	Ken Wheeler Director of Property Management (714) 824-6000 ken@burkegroup.net	Brian R. Burke President
22	1st Commercial Realty Group Inc. 2009 Porterfield Way, Ste. P Upland, CA 91786 www.1st-comm.com	3.2 4.3 NA	\$800B NA NA	2.1M 595,175 446,773	NA NA NA	1 6 24 8	0 2 2 0	43 20	8	1989	Irma Rios Vice President of Operations (909) 946-6226 irma@1st-comm.com	Michael Polley President
23	The Rader Company (19) 828 W. Hillcrest Blvd., Ste. A Inglewood, CA 90301 www.theradercompany.com	2.3 2.0 1.9	\$235M \$210M \$198M	135,000 125,000 2.1M	NA NA NA	0 0 3 60	0 0 0 0	NA NA	NA	NA	James M. Cruz Dir. of Business Development (310) 337-7075, ext. 21 jcruz@theradercompany.com	Deborah Nichols Rader President
24	Preston-Lee Management Co. Inc. (20) 14369 Park Ave., Ste. 200 Victorville, CA 92392 www.preston-leemanagement.com	1.1 817,697 1.1	\$187M \$163M \$142M	461,024 240,397 378,659	NA NA NA	0 0 43 0	0 0 0 0	43 4	2	1985	Donald P. Brown, President (760) 241-5211 dbrown@preston-leemanagement.com	NA

N/A = Not Available

Note: Results based on California Real Estate Journal survey. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the California Real Estate Journal, 915 E. First Street, Los Angeles, CA 90012 or call Editor Michael Gottlieb at (213) 229-5308. ©2009 California Real Estate Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Scoop Reprints (800) 767-3263. An archive of past Major Firms lists appears on the CREJ Web site at www.CARealEstateJournal.com under "Top California Firms."

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CALIFORNIA
REAL ESTATE JOURNAL

RANK	COMPANY	CA CONTACT	CA PRINCIPAL	YEAR ESTABLISHED IN CA	TOTAL SQ. FT. MANAGED STATEWIDE		VALUE OF PROPERTY MANAGED STATEWIDE		PROPERTY TYPE			# OF SITES
					Jan. 1, 2009	Jan. 1, 2008	Jan. 1, 2009	Jan. 1, 2008	Retail	Office	Industrial	
1	CB Richard Ellis Inc.	Barry A. Katz	Barry A. Katz	1906	151	140	\$37.8B	\$35.0B	7%	0%	68	
2	Cushman & Wakefield of California	Mary A. Marx	N/A	1907	62.3	62.3	NA	NA	5%	0%	104	
3	Colliers International	Roger Brinkley, SVP	N/A	1998	36.3	36.3	NA	NA	2%	0%	NA	
4	PH Realty Group	Jim Proehl	Jim Proehl	1977	23.5	25	\$6.1B	\$6.1B	8%	0%	NA	
5	Charters Real Estate Services	Patrick Conn	Walter Conn	1921	22.1	21.9	\$3.6B	\$3.6B	27%	10%	NA	
6	ISS Real Estate Group	Mike Ryan	M. M. Ryan	1966	22	21	\$2.2B	\$2.2B	3%	13%	9	
7	Esses Realty Management	Jim Neiger	Jim Neiger	1987	15.8	15.7	NA	NA	10%	0%	22	
8	Lewis-Weiss	John S. Hightower	John S. Hightower	1993	14.4	14.8	\$1.1B	\$1.1B	0%	0%	17	
9	Legacy Partners	Lisa Montgomery	Debra Smith	1968	13.8	13.1	NA	NA	0.27%	45%	2	
10	Tama Real Estate Services	R. Scott Albright	Thomas S. Makowski	2000	12.5	12.5	\$1.6B	\$1.6B	10%	0%	13	
11	Transwestern	Danae Rusk	George Surfield	1994	10.4	12.2	\$2.6B	\$2.6B	9%	0%	8	
12	Covadex Co.	Chris Hill	Chris Hill	1989	11	11.5	NA	NA	0%	0%	2	
13	Metric Asset Management LP	Jack A. Elmer	J. Randall Moore	1984	9.9	9.9	\$1.5B	\$1.5B	10%	0%	1	
14	Meisner Jaquet	Jerry Jaquet	Jerry Jaquet	1992	7.9	7.8	\$2.0B	\$2.0B	35%	0%	95	