

California's Leading Commercial Developers

RANKED BY TOTAL SQUARE FOOTAGE OF PROPERTIES UNDER DEVELOPMENT AS OF JAN. 1, 2007

RANK	COMPANY ADDRESS WEB SITE	S.F. OF CA PROPERTIES UNDER DEVELOPMENT AS OF JAN. 2007 / MARKET VALUE / NO. PROJECTS	S.F. OF COMPLETED OWNED CA PROPERTIES AS OF JAN. 2007 / MARKET VALUE / NO. PROJECTS	PROPERTY TYPES										# CA PROPERTIES BY REGION, 2006	# CA OFFICES / # OFFICES WORLDWIDE / HEADQUARTERS	# CA STAFF CA FOUNDED	RECENT CALIFORNIA PROJECTS (Partial List)	TOP CA EXECUTIVE TITLE	MARKETING CONTACT TITLE PHONE EMAIL		
				OFFICE	INDUSTRIAL	RETAIL	MULTIFAMILY	MIXED USE	INSTITUTIONAL	APARTMENTS	HIGH RISE	OTHER	SD							Silvly	OC
1	IDS Real Estate Group 515 S. Figueroa St., 16th Floor Los Angeles, CA 90071 www.idsrealestate.com	9.15M s.f. N/A 16	1.40M s.f. N/A 8	x	x	x	x	x	x	x	x	x	x	0	1	8	80	1986	Peris Distribution Center, Peris Crown City Center, Pasadena Westlake Landmark, Westlake Village Empire Corp. Plaza, Rancho Cucamonga	D. Mgrubian CEO; M.M. Siam CEO	Mickey Siam COO (213) 962-9300 mcsiam@idsrealestate.com
2	Sunset Development Co. One Annabel Lane, Ste. 201 San Ramon, CA 94583 www.bishopranch.com	9M s.f. N/A 2	4.5M s.f. N/A 1	x	x									0	0	1	N/A	1951	Bishop Ranch	Alex Mehran CEO	Ed Hagopian Senior Vice President (925) 866-0100 ehagopian@bishopranch.com
3	Trammell Crow Co. 4 Park Plaza, Ste. 700 Irvine, CA 92614 www.trammellcrow.com	5.9M s.f. \$638.8M 6	10.1M s.f. \$703.8 28	x	x	x	x	x	x					4	0	4	N/A	1972	2000 Avenue of the Stars, Los Angeles CA Palms Business Center, Redlands Innovation Village Research Park, Pomona Chabot Commerce Center, Tracy	Thomas Bak Sr. Mng. Partner	Perry Degulis Marketing Director (949) 477-4768 pddegulis@trammellcrow.com
4	Sudberry Properties Inc. 5465 Moorehouse Dr., Ste. 260 San Diego, CA 92121 www.sudberryproperties.com	4.16M s.f. N/A 9	5.22M s.f. N/A 27	x	x	x	x	x						28	0	2	28	1979	Village Walk East Lake, Chula Vista East Lake Village Marketplace Ocean View Hills Corporate Center Fenton Marketplace, San Diego	Tom Sudberry President	Cathy Birch VP, Administration (858) 546-3000 x510 cathy@sudprop.com
5	Vestar Development Co. 7575 Carson Blvd. Long Beach, CA 90808 www.vestar.com	4.1M s.f. \$730M 6	7.71M s.f. \$2.26M 16				x							5	0	5	18	1994	The District at Tustin Legacy Long Beach Towne Center Chino Spectrum Towne Center Cerritos Towne Center	Richard J. Kuhle President	N/A
6	TMG Partners 100 Bush St., 26th Floor San Francisco, CA 94104 www.tmgpartners.com	3.79M s.f. \$1.03B 10	6.27M s.f. N/A 13	x	x	x	x	x	x					0	11	1	42	1983	SOMA Grand Condos, San Francisco Hawthorne Plaza, San Francisco Bayside Technology Park, Fremont Townsend Center, San Francisco	Michael Covarrubias Chairman, CEO	David Cropper Managing Director (415) 772-5900 dcropper@tmgpartners.com
7	Transcan Development LLC 3189 Danville Blvd., Ste. 245 Alamo, CA 94507 www.transcanllc.com	3.78M s.f. \$1B 4	140,000 s.f. \$40M 1	x	x	x	x							1	0	2	8	2001	Canyon Crossings, Riverside County Crossings, Antioch California Crossings, Otay Mesa Winchester Commercial Ctr., Temecula	Robert J. Bahen President, CEO	Anne Monaghan Director of Marketing, PR (949) 722-2933 monacomm@pacbell.net
8	Panattoni Development Co. 8401 Jackson Road Sacramento, CA 95826 www.panattoni.com	3.06M s.f. \$552M 22	11M s.f. \$862M 76	x	x	x	x							0	1	4	148	1986	Rochester Business Center, Ontario Foothill Gateway 1, Rancho Cucamonga Napa Crossroads, Napa Nationwide Insurance, Sacramento	Carl Panattoni Chairman	Leah Bielejeski Marketing Coordinator (916) 379-1178 lbielejeski@panattoni.com
9	MJW Investments 1640 Fifth St., Ste. 112 Santa Monica, CA 90401 www.mjwinvestments.com	3M s.f. \$200M 4	4.09M s.f. \$650M 25			x	x	x						0	0	2	40	1983	Artist Village, Santa Ana Santee Village, Los Angeles	Mark Weinstein President	Robyn Horwitz Director of Sales, Marketing (213) 416-2926 rhorwitz@mjwinvestments.com
10	Watson Land Co. 22010 S. Wilmington Ave., Ste. 400 Carson City, CA 90745 www.watsonlandcompany.com	1.95M s.f. N/A 5	14M s.f. N/A N/A			x								0	0	1	37	1912	Watson Commerce Center, Chino Watson Commerce Ctr., Redlands Watson Commerce Ctr., Fontana Dominguez Technology Ctr., Carson	Bruce Choate President, CEO	Lance Ryan VP, Marketing and Leasing (310) 952-6401 lryan@watsonlandcompany.com
11	AMCAL Multi-Housing Inc. 30141 Agoura Road, Ste. 100 Agoura Hills, CA 91301 www.amcalhousing.com	1.9M s.f. \$370M 19	1.63M s.f. \$175M 13				x	x						2	0	3	50	1978	Puerta del Sol, Lincoln Heights Las Brisas, South Los Angeles Flores del Valle, Lincoln Heights Portofino Villas, Pomona	Percival Vaz President	Jay Ross (818) 706-0694 x128 jay@amcalhousing.com
12	Venture Corp. 125 E. Sir Francis Drake Blvd. Ste. 300, Larkspur, CA 94939 www.venture-corp.com	1.88M s.f. \$488M 23	947,000 s.f. \$246M 13	x	x									2	3	1	18	1976	Venture Commerce Center, Vacaville Venture Commerce Center, Hercules II Venture Commerce Center, Dublin Morgan Hill Ranch, Brentwood	Robert J. Eves President	Robert J. Eves (415) 464-2000 eves@venture-corporation.com
13	bkm Development Co. 3185 Pullman Ave. Costa Mesa, CA 92626 www.bkmdevelopment.com	1.51M s.f. \$228M 10	144,000 s.f. \$26.3M 3	x	x									2	0	1	7	2002	Thomas Ranch Business Park, Corona North Anaheim Industrial Park Oceanside Gateway Business Park Cypress Commerce Park, Cypress	Brian Mallett Mng. Partner	Linda Siegel Special Projects (714) 557-4100 lsiegel@bkmdevelopment.com
14	Donahue Schriber 200 E. Baker St., Ste. 100 Costa Mesa, CA 92626 www.donahueschriber.com	1.2M s.f. N/A 7	6.91M s.f. N/A 44			x								4	0	8	150	1969	Fig Garden Village, Fresno Elk Grove Commons, Sacramento Lone Tree Plaza, Contra Costa The Marketplace, Bakersfield	Patrick Donahue CEO	Diana Anoc Marketing Coordinator (714) 966-6438 danoc@dsrg.com
15	Guthrie Development Co. 3185 Airway Ave., Ste. F Costa Mesa, CA 92626 www.guthriedevelopment.com	1M s.f. \$200M 7	290,000 s.f. \$40M 4			x								1	0	1	7	2000	Guthrie Metas Business Center, Orange Mariner Business Center, Brea Los Nietos Bus. Ctr., Santa Fe Springs	Robert Guthrie President	Jen Olewinski Junior Account Executive (949) 509-6551 jolewinski@trowermillercole.com
16	Volt Development Co. 21700 Onnard St., Ste. 350 Woodland Hills, CA 91367 www.voltco.com	963,000 s.f. \$156M 4	N/A N/A N/A	x	x	x	x							8	0	3	20	1971	Chula Vista Commerce Center Final Phase at The Plant, Van Nuys Liberty Plaza, Aliso Viejo	Robert D. Volt President	Jen Olewinski Account Executive (949) 509-6551 jolewinski@trowermillercole.com
17	SRM Associates 2001 Broadway, Ste. M Oakland, CA 94649 www.srmassociates.com	818,000 s.f. \$130M 7	317M s.f. N/A 6	x	x	x	x	x	x					0	0	3	14	1992	Oaks Business Park, Livermore The Waterfront Business Park, Alameda	Steven R. Meckfessel Principal, Founder	Scott W. Newman Principal (510) 267-4323 snewman@srmassociates.com
18	RD Olson Development 2955 Main St., Third Floor Irvine, CA 92614 www.rddevelopment.com	814,400 s.f. \$338M 6	142,000 s.f. \$45M 1	x	x		x							3	0	1	15	1997	University Village Towers, Riverside Anaheim Resort Zone - Staybridge Suites Anaheim Resort Zone - Holiday Inn	Robert D. Olson President	Scott G. McChesney Vice President (949) 222-3769 smcchesney@rdolson.com
19	Wareham Development 1120 Nye St., Ste. 400 San Rafael, CA 94901 www.warehamdevelopment.com	790,000 s.f. \$350M 5	4.2M s.f. \$1.8B 35	x			x	x	x	x				0	0	4	40	1977	EmeryStation East, Emeryville LENO and UC Berkeley Saul Zaentz Media Center, Berkeley CA Dept. of Justice, DNA Forensic Lab	Richard K. Robbins President	Judith A. Wettler Marketing Director (415) 457-4964 jwettler@warehamproperties.com
20	The Allen Group 11943 El Camino Real, Ste. 200 San Diego, CA 92130 www.allengroup.com	740,000 s.f. N/A 6	1.64M s.f. N/A 16	x	x	x								1	0	3	20	1991	Kelly Corporate Ctr. III, Carlsbad River Plaza Project, Sacramento	Richard S. Allen CEO	Jon Cross Director of Marketing (858) 764-6800 jross@allengroup.com